



PROCUREMENT OF PROJECT CONSULTANTS

REQUEST FOR EXPRESSION OF INTEREST
(REOI)

P3A
Partnerships for Growth

**CONTACT US:
PUBLIC PRIVATE PARTNERSHIP AUTHORITY (P3A)**

House # 611, Street 37, E-11/3,
Islamabad.

Tel: +92 51 933 4130 , +92 51 933 4126

Email: info@pppa.gov.pk

website: www.pppa.gov.pk

Overview of P3A

The Government of Pakistan is committed to improving infrastructure and service delivery in the country, while enabling the advancement and integration of the private sector. With the core objective of strengthening public service delivery, the Public Private Partnership Authority (P3A) was established under the PPPA Act of 2017 to promote Public Private Partnership (PPP) activities, socioeconomic development and the provision of much needed public infrastructure and services at the Federal level. P3A is an autonomous and statutory institution endeavoring to provide the highest level of professional service to all stakeholders.

Scope of Work

The Projects' department of the P3A plays a pivotal role in enabling the development and implementation of federal PPP projects that are under the purview of P3A. Such projects are crucial not only from a developmental perspective, and in the provision of public infrastructure and services, but also in enabling private sector integration and 'crowding in' of private investments. To advance its capabilities, P3A's Projects department is seeking to hire 2 consultants to:

1. Support P3A's leadership in development of plans for the PPP pipeline
2. Support the screening, financial analysis, assessment, and overall end-to-end due diligence of PPP projects
3. Engage and liaise with relevant external stakeholders on assigned PPP projects as needed

Contract Duration:

For an initial period of 6 months commencing from the effective date of contract start, which may be extended for another 6 months (on the same terms and conditions).

Number of Positions: 2

Terms of Reference

1. Support P3A's leadership in development of plans for the PPP pipeline
 - Contribute to the development of overall project planning and pipeline, along with any updates or communication to relevant agencies/ministries
 - Contribute to the development of project-related processes, standard operating procedures (SOPs) and manuals
2. Support the screening, financial analysis, assessment, and overall end-to-end due diligence of PPP projects
 - Conduct initial project screening, undertake requisite discussions with project implementing agencies, check accuracy of information and evaluate capacity to successfully implement the proposed project

- Prepare financial models of the projects and undertake financial analysis, including contingent liabilities
 - Advise on appropriate financial structure for the projects based on knowledge of the market's ability to provide finance and bear risk
 - Support the development of appropriate risk profiling mechanism/tool for PPP projects
 - Conduct risk analysis of PPP projects
3. Engage and liaise with relevant external stakeholders on PPP projects as needed
- Prepare project-related working papers and presentations for presenting at various forums
 - Interact and liaise with project implementing agencies
 - Provide input and guidance to implementing agencies and other public bodies on identifying and planning for PPP projects
 - Provide guidance to private parties and implementing agencies and make recommendations to improve proposals/project documentation, where needed
4. Any other responsibility/ deliverable assigned by the senior management of P3A

Eligibility Criteria:

Interested candidates shall submit a **cover letter**, a **Resume/CV**, and the completed **checklist** below. The Eligibility Criteria requirements as per the checklist should be showcased in the CV. The applicant can additionally submit supporting documents, however please note that submission of supporting documents is not a mandatory requirement under this EOI.

#	Mandatory Eligibility Criteria Checklist	Submission Status ☑/☒
1.	At least a Bachelor's degree from an HEC recognized institution (equivalent to at least sixteen (16) years of schooling) in disciplines such as Management, Finance, Economics, Accounting, engineering OR qualifications such as CA, CFA, ICMA, ACCA. Please also provide details of any postgraduate professional qualifications from an HEC recognized and reputed institution in the above fields.	
2.	Minimum of four (4) years' experience in investment banking, project finance, or similar areas	
3.	Minimum of five (5) years' demonstrable experience and skill set of working with complex financial models	

Submission Deadline:

All responses to this EOI shall be placed in sealed envelopes and mailed to the Submission Address below for receipt on or before **July 27th 2021**, at **1100 hrs**. EoIs shall be opened on the same day at 1130hrs.

Submission Address:

Head of Corporate Affairs

PUBLIC PRIVATE PARTNERSHIP AUTHORITY (P3A)

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